Revenue

REVENUES

PERCENTAGE CHANGES

	2005 ACTUAL	2006 ACTUAL	2007 ACTUAL	2008 ACTUAL	2009 ESTIMATE	2009 BUDGET	2010 BUDGET	08/07	09/08	5 10B/O9A	Year Avg. 10B/05A
Licenses	25,887	24,979	28,228	29,589	30,036	29,000	29,000	4.8%	1.5%	-3.4%	2.3%
Fees & Permits	226,927	249,314	281,803	226,203	224,075	226,000	221,000	-19.7%	-0.9%	-1.4%	-0.5%
Municipal Ct	274,147	281,352	223,571	220,230	222,541	218,000	218,000	-1.5%	1.0%	-2.0%	-4.5%
Int on Taxes	<u>240,940</u>	<u>124,598</u>	<u>156,997</u>	<u>200,551</u>	<u>201,787</u>	<u>175,000</u>	<u>175,000</u>	27.7%	0.6%	-13.3%	-6.2%
Subtotal Local Rev	767,901	680,243	690,599	676,573	678,439	648,000	643,000	-2.0%	0.3%	-5.2%	-3.5%
Energy Receipts Tax	1,154,545	1,206,500	1,272,858	1,347,469	1,424,581	1,424,581	1,245,266	5.9%	5.7%	-12.6%	1.5%
In lieu taxes/Watershed	12,720	12,233	16,951	18,580	22,862	22,862	23,162	9.6%	23.0%	1.3%	12.7%
CMPTRA/TAX ASSIST	675,498	623,544	593,925	470,912	348,341	348,341	165,093	-20.7%	-26.0%	-52.6%	-24.6%
Block Grant/Homeland	<u>139,778</u>	<u>139,778</u>	<u>139,778</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	-100.0%			-100.0%
Subtotal State Aid	1,982,541	1,982,055	2,023,512	1,836,961	1,795,784	1,795,784	1,433,521	-9.2%	-2.2%	-20.2%	-6.3%
BAN Premium/Sale Assets	0	0	38,660	35,007	108,818	108,818	690,286	-9.4%	210.8%	534.3%	
Grants	206,367	280,363	233,849	239,884	317,765	575,438	393,434	2.6%	32.5%	23.8%	13.8%
Inter Gov't Agreements	273,537	299,746	390,846	479,758	576,753	576,728	447,042	22.7%	20.2%	-22.5%	10.3%
Subtotal	479,904	580,109	663,355	754,649	1,003,336	1,260,984	1,530,762	13.8%	33.0%	52.6%	26.1%
Delinquent Tax	1,308,747	576,073	924,147	803,257	849,278	875,000	825,000	-13.1%	5.7%	-2.9%	-8.8%
Surplus Ant + Land Sale	<u>2,080,000</u>	<u>2,335,000</u>	<u>1,983,565</u>	<u>2,090,000</u>	<u>1,550,000</u>	<u>1,550,000</u>	<u>930,000</u>	5.4%	-25.8%	-40.0%	-14.9%
Subtotal Tax & Surplus	3,388,747	2,911,073	2,907,712	2,893,257	2,399,278	2,425,000	1,755,000	-0.5%	-17.1%	-26.9%	-12.3%
LOCAL & STATE REVENUE LOCAL TAXES	6,619,093 10,592,025	6,153,480 10,052,735	6,285,178 10,480,080	6,161,440 10,631,149	5,876,837 10,802,485	6,129,768 10,544,322	5,362,283 10,856,591	<mark>-2.0%</mark> 1.4%	<mark>-4.6%</mark> 1.6%	<mark>-8.8%</mark> 0.5%	<mark>-4.1%</mark> 0.5%
GRAND TOTAL REVENUE	17,211,118	16,206,215	16,765,258	16,792,589	16,679,322	16,674,090	16,218,874	0.2%	-0.7%	-2.8%	-1.2%
MUNICIPAL TAX RATE TOTAL ASSESSMENT (IN THOUSANDS)	1 1,666,244	1 1,693,031	1 1,721,404	0 3,221,553	0 3,248,332	0 3,248,332	0 3,257,240	-44.3% 87.1%	4.0% 0.8%	0.27%	<mark>-8.5%</mark> 14.3%
DOLLARS PER .01	166,624	169,303	172,140	322,155	324,833	324,833	325,724	87.1%	0.8%	0.3%	14.3%

Amounts to surplus (Fund Balance): Revenue											
Anticipated Revenue:											
Misc revenue anticipated Delinquent taxes Reserve for Uncol tax Added Taxes	50,738 308,747 1,320,578 642,858	243 76,073 188,354 703,472	21,599 179,147 355,355 482,985	7,849 58,257 100,375 472,909	30,464 (25,722) 168,163 90,000	20,000 10,000 0 400,000	30,000 0 50,000 150,000	-63.7% -67.5% -71.8% -2.1%	288.1% -144.2% 67.5% -81.0%	-1.5% -100.0% -70.3% 66.7%	-10.0% -100.0% -48.0% -25.3%
Grants/Interlocals	(43,300)	(138,420)	462,985 (51,268)	(139,961)	(257,648)	(50,000)	(40,000)	173.0%	84.1%	-84.5%	-23.3 %
Excess Ant Rev to Surplus	2,279,621	829,722	987,818	499,429	5,257	380,000	190,000	-49.4%	-98.9%	3514.2%	-39.2%
Non-Ant Revenue to Surplus:											
Budget Appr. cancelled Interest earned	195 189,605	0 311,816	1 354,160	815 131,403	0 40,425	100 120,000	100 30,000	81400.0% -62.9%	-100.0% -69.2%	-25.8%	-12.5% -30.8%
Misc refunds/reimbursements Prior year ant rev realized (Gra Prior year appropriations lapse	192,485 57,463 159,595	209,180 45,735 220,686	125,242 130,846 253,228	135,195 50,220 256,732	109,635 68,520 205,630	125,000 75,000 285,000	155,000 230,000 290,000	7.9% -61.6% 1.4%	-18.9% 36.4% -19.9%	41.4% 235.7% 41.0%	<mark>-4.2%</mark> 32.0% 12.7%
Land Sale Misc refunds, Tax Appeals, etc	195,000 (3,770)	0 (286)	0 (52,378)	230,732 0 (514)	0 (2,960)	203,000 0 0	290,000 0 0	-99.0%	475.9%	-100.0%	-100.0% -100.0%
Current fund res & A/P cancell Sale of Assets (cars, etc)	33,853 0	1,121 0	104,238 17,900	135,658 33,530	0 40,650	0 45,000	0 40,000	30.1% 87.3%	-100.0% 21.2%	-1.6%	-100.0%
Sold Liquor License	475,000	0	249,341	0	0	0	0	-100.0%			-100.0%
Total Non-ant Rev to Surplus	1,299,426	788,252	1,182,578	743,039	461,900	650,100	745,100	-37.2%	-37.8%	61.3%	-10.5%
TOTAL TO SURPLUS Surplus Budgeted	3,579,047 1,730,000	1,617,974 2,335,000	2,170,396 1,983,565	1,242,468 2,090,000	467,157 1,550,000	1,030,100 1,550,000	935,100 930,000	-42.8% 5.4%	-62.4% -25.8%	100.2% -40.0%	-23.5% -11.7%
Net fund gain/(loss)	1,849,047	(717,026)	186,831	(847,532)	(1,082,843)	(519,900)	5,100	-553.6%	27.8%	-100.5%	-69.2%
HISTORY OF SURPLUS											
AT 1/1 NET FUND GAIN/(LOSS) AT 12/31 % of Surplus Budgeted	2,163,748 1,849,047 4,012,795 79.95%	4,012,795 (717,026) 3,295,769 58.19%	3,295,769 186,831 3,482,600 60.19%	3,482,600 (847,532) 2,635,068 60.01%	2,635,068 (1,082,843) 1,552,225 58.82%	2,635,068 (519,900) 2,115,168 58.82%	1,552,225 5,100 1,557,325 59.91%	5.7% -553.6%	<mark>-24.3%</mark> 27.8%	-41.1% -100.5%	-6.4% -69.2%

Fixed Expenses, Salary Wages, Operating Expenses

DEPT.	TOTAL 2008	TOTAL 2009	TOTAL 2010	TOTAL 10 - TOTAL 09
DEBT SERVICE	1,367,562	1,284,807	1,320,176	35,369
GROUP INS.	1,296,445	1,306,374	1,339,293	32,919
LIBRARY	1,109,091	1,115,743	1,100,471	(15,272)
SOC. SEC.	530,889	531,405	519,000	(12,405)
PENSION	835,431	986,385	1,002,682	16,297
LOSAP	77,625	69,575	64,400	(5,175)
LIABILITY INS	189,691	196,080	204,934	8,854
WORKERS COMP	164,132	176,500	184,860	8,360
GRANTS	382,090	582,186	393,434	(188,752)
REVALUATION/AMERIPAY EM	120,000	120,000	321,000	201,000
SUB-TOTAL FIXED COST	6,072,956	6,369,055	6,450,250	81,195
POLICE S/W	2,996,069	3,038,908	3,068,997	30,089
ROAD S/W	1,777,904	1,823,453	1,792,084	(31,369)
JT. COMM. S/W	787,604	750,750	469,192	(281,558)
ADMIN. S/W	355,138	323,501	311,181	(12,320)
HEALTH S/W	239,060	244,616	254,264	9,648
MUN. COURT S/W	128,263	137,513	146,178	8,665
ASSESSOR S/W	128,421	130,274	100,941	(29,333)
SR. CITIZENS S/W	94,831	91,353	74,862	(16,491)
FINANCE S/W	98,630	117,956	103,919	(14,037)
COLLECTOR S/W	102,604	90,273	92,144	1,871
RECREATION S/W	74,757	76,473	37,864	(38,609)
PLANNING BD. S/W	60,247	44,944	46,231	1,287
B & G S/W	31,850	31,850	2,391	(29,459)
PROSECUTOR S/W	17,773	18,395	354	(18,041)
FIRE SAFETY S/W	16,604	17,185	17,529	344
SAN./RECYCLE S/W	12,049	7,049	0	(7,049)
TWP COMM S/W	0	0	0	0
CLERK S/W	6,122	6,340	6,248	(92)
EMER. MGT.	0	1,000	1,000	0
NON CONTRACT EMPLOYEE FURLOUGH	0	(18,430)	(46,778)	(28,348)
SUB-TOTAL WAGES	6,927,926	6,933,403	6,478,598	(454,805)

DOAD			074 007	(= 000)
ROAD	588,579	676,697	671,697	(5,000)
UTILITIES	411,290	421,290	415,290	(6,000)
LEGAL	150,000	140,000	140,000	0
FIRE	138,463	134,780	107,824	(26,956)
JT. COMM.	107,282	94,927	86,687	(8,240)
CAP IMP FUND	49,144	49,144	110,000	60,856
POLICE	91,581	91,531	75,900	(15,631)
ADMIN.	65,950	62,482	47,950	(14,532)
POLICE CARS	51,218	60,618	0	(60,618)
FIELD MAINTENANCE	80,155	31,370	20,770	(10,600)
FIRST AID SQ.	49,825	47,325	38,954	(8,371)
PLANNING BD.	21,630	20,630	12,505	(8,125)
B & G	48,515	51,515	51,515	0
HEALTH	30,350	28,800	23,040	(5,760)
ENGINEER	21,675	21,675	21,675	0
AUDIT	26,265	26,265	26,265	0
RECREATION	26,900	20,203	10,200	(12,550)
MUN. COURT				
	14,830	12,180	9,745	(2,435)
SAN./RECYCLE	20,000	16,500	3,000	(13,500)
CLERK	14,100	12,400	10,600	(1,800)
ASSESSOR	12,220	12,220	9,370	(2,850)
COLLECTOR	11,531	11,531	11,531	0
FINANCE	6,835	6,835	6,835	0
TR. WALKERS	0	0	12,409	12,409
FIRE HYDRANT	4,080	4,080	4,080	0
SR. CITIZENS	4,480	4,080	3,250	(830)
SHADE TREES	3,345	3,345	1,095	(2,250)
FIRE SAFETY	3,275	3,725	3,000	(725)
PUBLIC DEFENDER	3,000	3,000	2,400	(600)
TWP COMM	2,872	1,689	1,336	(353)
ENV. COMM.	2,535	2,535	2,028	(507)
CONDO SERVICES	1,000	1,000	2,400	1,400
AID TO FIRE	0	0	, 100	0
PROSECUTOR	600	0	0	0
HISTORIC PRESERVATION	595	648	518	(130)
EMER. MGT.	565	565	462	(100)
ZONING		3,500		(703)
ZONING	3,500	3,500	2,800	(700)
SUB-TOTAL OPERATING	2,068,185	2,081,632	1,947,131	(134,501)
UNCOL. TAXES	1,200,000	1,290,000	1,320,000	30,000
FORM IV'S	12,295	0	22,895	22,895
		-	,	
TOTAL BUDGET	16 281 262	16,674,090	16 218 874	(455,216)
I VIAL DUDGET	10,201,302	10,074,090	10,210,074	(400,210)
		• • • • •	0 -0 · ·	
BUDGET % INCREASE FOR 2009 & 2010		2.41%	-2.73%	

Form IV's

2010 FORM IV SUMMARY - 4/21/10

DEPARTMENT	DESCRIPTION	AMOUNT REQUESTED	AMOUNT A	NTATIVE MOUNT PROVED	AMOUNT REJECTED
Administration - Tax Collection - Planning Board - Police - Police Cars -	Email back up, server support, firewall, etc Estimated tax bills (additional mailing) Highlands full plan conformance Antivirus renewal (3 years) 4 cars less o/e budget	7,826 4,421 50,000 1,659 49,898		7,826 1,159	4,421 50,000 500 49,898
Dispatch 911 - Fire Dept -	Maint for the 911/phone/radio recorder Lease new 911/phone/radio recorder Relocate base station transmitter	7,410 6,010 570 1,000		6,010	7,410 570 1,000
File Dept -	Laptop & LCD projector for training Incident Management Laptop & software Fire extinguisher test, repair/replacement New software Rust Repair for 1997 Pierce Ladder	5,000 750 1,600 8,000	Do within budget Do within budget		5,000 750 1,600 8,000
	Increase LOSAP contribution Programming for Budd Lake tower repeater eq	16,500 9,361 3,300 4,600		3,300 4,600	16,500 9,361
	TOTALS	177,905	0	22,895	155,010

Capital

2010 CAPITAL SUMMARY - 4/21/10

			TENTATIVE	
DEPARTMENT	DESCRIPTION	AMOUNT REQUESTED	AMOUNT AMOUNT PENDING APPROVED	AMOUNT REJECTED
Admin -	Computer replacements (5)	4,927	4,900	27
Police -	Replace 911/phone/radio recorder system	20,786		20,786
	New narrowband capable transmitter for fire/ems dispatch	7,537		7,537
	HQ Computers - 4	3,942	3,942	
	MDT Laptop Computers - 4	5,006	5,000	6
Dispatch 911 -	CML 911 computer replacements	36,124		36,124
Fire Dept -	Replacement of 20 portable radios	28,000		28,000
	Replacement of support vehicle 2-8	50,000		50,000
	CAFS upgrade for Engine 3-1	50,000		50,000
	7 sets of turnout gear	18,205	15,000	3,205
First Aid Squad -	Replace 2000 Ford ambulance	185,000		185,000
DPW -	East Mill Road Sidewalks	136,000		136,000
	Newburgh Road (DOT Project - twp share)	200,834	Do with current funds	200,834
	East Mill utility relocation costs	16,273	Do with current funds	16,273

TOTAL - PAGE 1

762,634 0 28,842 733,792

Changes 3-5

As of 3/5/10

TAXES AT START OF BUDGET PROCESS WAS ---11,716,101BUDGET AT START OF BUDGET PROCESS WAS ---16,869,063NET BUDGET CHANGES - ALL MEETINGS THRU 1/12/10 ----REVENUE ADDED - ALL MEETINGS THRU 1/12/10 ----

Appropriations:		Deductions	Added			Rev Added
O/E APPROPRIATIONS:						
Library - correct amount Police o/e reduce to 75,900 Jt Comm o/e reduce to 86,687 Fire o/e reduce to 107,824 First Aid Squad o/e reduce to 38,95 Field Maint o/e reduce to 26,770 (D Sanitation/Recycling o/e reduce to 3 DPW o/e reduce to 671,697 (stormy Field Maint o/e reduce to 20,770 (tu	PW to clean) 3,000 water)	$\begin{array}{c} 15,272\\ 15,631\\ 8,240\\ 26,956\\ 8,371\\ 4,600\\ 13,500\\ 5,000\\ 6,000\\ \end{array}$				
S/W APPROPRIATIONS:						
Bldg & Grnds s/w reduce to 2,391 (I Sanitation/Recycling s/w reduce to 0 Police s/w reduce to 3,142,368 (adj	0 (use trust)	30,575 7,049 5,000				
CAPITAL: (DOWN PAYMENT 5%)						
<u>REVENUE:</u>						
Add library pension revenue						40,000
TOTALS		146,194	0			40,000
	NET REDUCTION	I FOR THESE C	HANGES =	(146,194)		
	TOTAL REDUCTI	ON TO DATE =		(146,194)		40,000
	BUDGET AS OF 3	3/5/10			16,722,869	
	TAXES AS OF 3/5	5/10				11,529,907
	Local Tax Rate: Local Tax Increas	se:	0.3526 8.63%			
	Open Space Tax Open Space Reve		0.011 \$358,296			
	Total 2009 Local	Tax increase	8.31%			
	Dollars needed to	o get to 4%	519,654			

Changes 3-12

As of 3/12/10

TAXES AT START OF BUDGET PROCESS WAS ---11,716,101BUDGET AT START OF BUDGET PROCESS WAS --16,869,063NET BUDGET CHANGES - ALL MEE⁻(146,194)REVENUE ADDED - ALL MEETINGS THRU 3/5/10 ------

40,000

Appropriations:	Deductions	Added	Rev Added
O/E APPROPRIATIONS:			
Admin o/e reduce to 47,950	14,532		
Planning Bd o/e reduce to 12,505	8,125		
Health o/e reduce to 23,040	5,760		
Recreation o/e reduce to 18,200	4,550		
Municipal Ct o/e reduce to 9,745	2,435		
Clerk o/e reduce to 10,600	1,800		
Assessor o/e reduce to 9,3701	2,850		
Senior Citizens o/e reduce to 3250	830		
Shade tree o/e reduce to 1,095	2,250		
Fire Safety o/e reduce to 3,000	725		
Public Defender o/e reduce to 2,400	600		
Twp Committee o/e reduce to 1,336	353		
Environmental Comm o/e reduct to 2,028	507		
Historic Preservation o/e reduce to 518	130		
Emergency mgt o/e reduce to 452	103		
Zoning o/e reduce to 2,800	700		
Community Services o/e increase to 2,400		1,400	

S/W APPROPRIATIONS:

CAPITAL: (DOWN PAYMENT 5%)

REVENUE:

TOTALS	46,250	1,400			0
	NET REDUCTION FOR T	HESE CHAP	(44,850)		
	TOTAL REDUCTION TO	(191,044)		40,000	
	BUDGET AS OF 3/12/10		16,678,019		
	TAXES AS OF 3/12/10			11,485,057	
	Local Tax Rate: Local Tax Increase:	0.3526 8.63%			
	Open Space Tax Rate Open Space Revenue \$	0.011 358,296			
	Total 2009 Local Tax	8.31%			
	Dollars needed to get	474,804			

As of 3/17/10	TAXES AT START OF BUDGET PRO BUDGET AT START OF BUDGET PR NET BUDGET CHANGES - ALL MEET	(191,044)	16,869,063	11,716,101			
	REVENUE ADDED - ALL MEETINGS					40,000	
Appropriations	<u>::</u>	Deductions	Added				Rev Added
O/E APPROP	RIATIONS:						
Liability Insura Workers Comp Police Cars o/ Group Insuran Add tentative a	y o/e reduce (due to decrease in s/w) ince o/e reduce to 204,934 to Ins o/e reduce to 184,860 e reduce to -0- ince o/e reduce (Assessor retirement) approved Form IV requests ervice o/e (increase principal payment)	12,606 1,066 465 60,618 10,161	14,995 100,000				
<u>S/W APPROP</u>	RIATIONS:						
Recreation s/v Senior Citizen, Police s/w red	ent s/w reduce (p/t assessor) v reduce (reorganization) /Grant writer s/w reduce (change to p/t) uce (less percentage) ontract s/w (less percentage)	31,814 7,567 18,782 40,339 23,652					
REVENUE:							
	or sale of assets revenue or Debt service revenue Aid						321,000 200,000 (362,563)
TOTALS		207,070	114,995				158,437
	NET REDUCTION FOR THESE CHAN	IGES =		(92,075)			
	TOTAL REDUCTION TO DATE =			(283,119)		198,437	
	BUDGET AS OF 3/17/10				16,585,944		
	TAXES AS OF 3/17/10					11,234,545	
	Local Tax Rate: Local Tax Increase:		0.3449 6.26%				
	Open Space Tax Rate Open Space Revenue		0.011 \$358,296				
	Total 2009 Local Tax increase		6.02%				
	Dollars needed to get to 4%	_	224,292				

Changes as of April 21, 2010

As of 4/21/10	TAXES AT START OF BUD BUDGET AT START OF BUD NET BUDGET CHANGES - ALL ME REVENUE ADDED - ALL MEET	GET PROCES	S WAS J 4/7/10	16,869,063 (433,339)			
Appropriations	<u>S:</u>	Deductions	Added			<u> </u>	Rev Added
<u>O/E APPROP</u>	RIATIONS:						
Group Ins o/e Losap o/e red Prosecutor o/e	reduce (add'l employee contribution) reduce (Bldg Trust to cover their cost) uce (Use actual cost) e reduce (Use new hire amount) duce (telephone savings) e (use actual)	8,200 15,000 5,175 7,000 6,000 13,000					
<u>S/W APPROP</u>	RIATIONS						
	uce (Open Space) uce (1 furlough day) hs	60,000 4,500 12,778					
REVENUE:							
Balance of sal Comcast	le of assets						70,000 20,000
TOTALS		131,653	0				90,000
	NET REDUCTION FOR THESE CHAN	GES =		(131,653)			
	TOTAL REDUCTION TO DATE =			(564,992)		288,437	
	BUDGET AS OF 4/21/10				16,304,071		
	TAXES AS OF 4/21/10					10,862,672	
	Local Tax Rate: Local Tax Increase:		0.3335 2.74%				
	Open Space Tax Rate Open Space Revenue		0.0110 \$358,296				
	Total 2010 Local Tax increase	[2.65%				

As of 4/21/10	Changes as of May 7, 2010of 4/21/10TAXES AT START OF BUDGET PROCESS WAS 11,716,101BUDGET AT START OF BUDGET PROCESS WAS 16,869,063NET BUDGET CHANGES - ALL MEETINGS THRU 4/21/10 (564,992)REVENUE ADDED - ALL MEETINGS THRU 4/21/10 288,437							
Appropriations	<u>::</u>	Deductions	Added			<u>Rev Added</u>		
<u>O/E APPROPI</u>	RIATIONS:							
Add Twp matc Jt Comm o/e a	s to actual amount h to First Aid Squad Grant idd emergency battery backup purchase	81,114	3,300 4,600					
Administrative	adjustments	4,483						
<u>S/W APPROP</u>	RIATIONS							
Police s/w red	uce due to retirement	7,500						
REVENUE:								
Reduce grant Administrative	revenue to actual amount adjustments					<mark>(81,114)</mark> 1,998		
TOTALS		93,097	7,900			(79,116)		
	NET REDUCTION FOR THESE CHANG	SES =		(85,197)				
	TOTAL REDUCTION TO DATE =			(650,189)	209,321			
	BUDGET AS OF 5/7/10			16,218	,874			
	TAXES AS OF 5/7/10				10,856,591			
	Local Tax Rate: Local Tax Increase:		0.3333 2.68%					
	Open Space Tax Rate Open Space Revenue		0.0110 \$358,296					
	Total 2010 Local Tax increase		2.59%					