

## Revenue

Estimate as of 4/1/11

### REVENUES

	2006	2007	2008	2009	2010	2010	2011	PERCENTAGE CHANGES			
	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	BUDGET	BUDGET	08/07	09/08	11B/10A	5 Year Avg. 11B/06A
Licenses	24,979	28,228	29,589	30,036	29,000	29,000	30,000	4.8%	1.5%	3.4%	3.7%
Fees & Permits	249,314	281,803	226,203	224,100	253,000	221,000	235,000	-19.7%	-0.9%	-7.1%	-1.2%
Municipal Ct	281,352	223,571	220,230	222,541	220,000	218,000	220,000	-1.5%	1.0%	0.0%	-4.8%
Int on Taxes	<u>124,598</u>	<u>156,997</u>	<u>200,551</u>	<u>201,787</u>	<u>226,000</u>	<u>175,000</u>	<u>200,000</u>	27.7%	0.6%	-11.5%	9.9%
Subtotal Local Rev	680,243	690,599	676,573	678,464	728,000	643,000	685,000	-2.0%	0.3%	-5.9%	0.1%
Energy Receipts Tax	1,206,500	1,272,858	1,347,469	1,424,581	1,245,266	1,245,266	1,272,737	5.9%	5.7%	2.2%	1.1%
In lieu taxes/Watershed	12,233	16,951	18,580	22,862	23,961	23,162	16,240	9.6%	23.0%	-32.2%	5.8%
CMPTRA/TAX ASSIST	623,544	593,925	470,912	348,341	165,093	165,093	137,622	-20.7%	-26.0%	-16.6%	-26.1%
Block Grant/Homeland	<u>139,778</u>	<u>139,778</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	-100.0%			-100.0%
Subtotal State Aid	1,982,055	2,023,512	1,836,961	1,795,784	1,434,320	1,433,521	1,426,599	-9.2%	-2.2%	-0.5%	-6.4%
BAN Premium/Sale Assets	0	38,660	35,007	108,818	736,708	736,708	128,002	-9.4%	210.8%	-82.6%	
Grants	280,363	233,849	239,884	317,765	271,425	393,434	393,434	2.6%	32.5%	45.0%	7.0%
Interlocal Gov't Agreements	<u>299,746</u>	<u>390,846</u>	<u>479,758</u>	<u>576,753</u>	<u>400,620</u>	<u>400,620</u>	<u>459,158</u>	22.7%	20.2%	14.6%	8.9%
Subtotal	580,109	663,355	754,649	1,003,336	1,408,753	1,530,762	980,594	13.8%	33.0%	-30.4%	11.1%
Delinquent Tax	576,073	924,147	803,257	849,278	1,060,000	825,000	825,000	-13.1%	5.7%	-22.2%	7.4%
Surplus Ant + Land Sale	<u>2,335,000</u>	<u>1,983,565</u>	<u>2,090,000</u>	<u>1,550,000</u>	<u>930,000</u>	<u>930,000</u>	<u>950,000</u>	5.4%	-25.8%	2.2%	-16.5%
Subtotal Tax & Surplus	2,911,073	2,907,712	2,893,257	2,399,278	1,990,000	1,755,000	1,775,000	-0.5%	-17.1%	-10.8%	-9.4%
<b>LOCAL &amp; STATE REVENUE</b>	6,153,480	6,285,178	6,161,440	5,876,862	5,561,073	5,362,283	4,867,193	-2.0%	-4.6%	-12.5%	-4.6%
<b>LOCAL TAXES</b>	10,052,735	10,480,080	10,631,149	10,802,485	10,950,000	10,856,591	11,068,465	1.4%	1.6%	1.1%	1.9%
<b>GRAND TOTAL REVENUE</b>	16,206,215	16,765,258	16,792,589	16,679,347	16,511,073	16,218,874	15,935,658	0.2%	-0.7%	-3.5%	-0.3%
<b>MUNICIPAL TAX RATE</b>	0.5420	0.5610	0.3122	0.3246	0.3849	0.3849	0.3919	-44.3%	4.0%	1.8%	-6.3%
<b>TOTAL ASSESSMENT</b>	1,693,031	1,721,404	3,221,553	3,248,332	2,820,516	2,820,516	2,824,583	87.1%	0.8%	0.1%	10.8%
(IN THOUSANDS)											
<b>DOLLARS PER .01</b>	169,303	172,140	322,155	324,833	282,052	282,052	282,458	87.1%	0.8%	0.1%	10.8%

Amounts to surplus (Fund Balance):

Anticipated Revenue:

## Revenue

Misc revenue anticipated												
Delinquent taxes	243	21,599	7,849	30,464	111,722	30,000	30,000	-63.7%	288.1%	-1.5%	162.0%	
Reserve for Uncol tax	76,073	179,147	58,257	(25,722)	226,452	0	125,000	-67.5%	-144.2%	-586.0%	10.4%	
Added Taxes	188,354	355,355	100,375	168,163	224,373	50,000	170,000	-71.8%	67.5%	1.1%	-2.0%	
Grants/Interlocals	703,472	482,985	472,909	90,000	73,870	150,000	80,000	-2.1%	-81.0%	-11.1%	-35.3%	
	(138,420)	(51,268)	(139,961)	(257,648)	(134,013)	(40,000)	(40,000)	173.0%	84.1%	-84.5%	-22.0%	
Excess Ant Rev to Surplus												
	829,722	987,818	499,429	5,257	502,404	190,000	365,000	-49.4%	-98.9%	6843.1%	-15.1%	
Non-Ant Revenue to Surplus:												
Budget Appr. cancelled												
Interest earned	0	1	815	0	0	100	100	81400.0%	-100.0%			
Misc refunds/reimbursements	311,816	354,160	131,403	40,425	33,546	30,000	20,000	-62.9%	-69.2%	-50.5%	-42.3%	
Prior year ant rev realized (Grants)	209,180	125,242	135,195	109,635	182,139	155,000	180,000	7.9%	-18.9%	64.2%	-3.0%	
Prior year appropriations lapsed	45,735	130,846	50,220	68,520	246,243	230,000	125,000	-61.6%	36.4%	82.4%	22.3%	
Land Sale/1-Time Reserve	220,686	253,228	256,732	205,630	271,455	290,000	225,000	1.4%	-19.9%	9.4%	0.4%	
Misc refunds, Tax Appeals, etc.	0	0	0	0	0	0	0					
Current fund res & A/P cancelled	(286)	(52,378)	(514)	(2,960)	(41,707)	0	(100,000)	-99.0%	475.9%	3278.4%		
Sale of Assets (cars, etc)	1,121	104,238	135,658	0	11,116	0	0	30.1%	-100.0%		-100.0%	
Sold Liquor License	0	17,900	33,530	40,650	53,924	40,000	40,000	87.3%	21.2%	-1.6%		
	0	249,341	0	0	0	0	0	-100.0%				
Total Non-ant Rev to Surplus												
	788,252	1,182,578	743,039	461,900	756,716	745,100	490,100	-37.2%	-37.8%	6.1%	-9.1%	
<b>TOTAL TO SURPLUS</b>												
Surplus Budgeted	1,617,974	2,170,396	1,242,468	467,157	1,259,120	935,100	855,100	-42.8%	-62.4%	83.0%	-12.0%	
	2,335,000	1,983,565	2,090,000	1,550,000	930,000	930,000	950,000	5.4%	-25.8%	-38.7%	-16.5%	
Net fund gain/(loss)												
	(717,026)	186,831	(847,532)	(1,082,843)	329,120	5,100	(94,900)	-553.6%	27.8%	-91.2%	-33.3%	

## Revenue

### HISTORY OF SURPLUS

AT 1/1												
NET FUND GAIN/(LOSS)	4,012,795	3,295,769	3,482,600	2,635,068	1,552,225	1,552,225	1,881,345	5.7%	-24.3%	-28.6%	-14.1%	
AT 12/31	(717,026)	186,831	(847,532)	(1,082,843)	329,120	5,100	(94,900)	-553.6%	27.8%	-91.2%	-33.3%	
% of Surplus Budgeted	3,295,769	3,482,600	2,635,068	1,552,225	1,881,345	1,557,325	1,786,445	-24.3%	-41.1%	15.1%	-11.5%	
	58.19%	60.19%	60.01%	58.82%	59.91%	59.91%	50.50%	-0.3%	-2.0%	-14.2%	-2.8%	

## Fixed, Operating Expenses, Salary Wages

<u>DEPT.</u>	<u>TOTAL</u> <u>2008</u>	<u>TOTAL</u> <u>2009</u>	<u>TOTAL</u> <u>2010</u>	<u>TOTAL</u> <u>2011</u>	<u>TOTAL 11 -</u> <u>TOTAL 10</u>
DEBT SERVICE	1,367,562	1,284,807	1,320,176	851,191	(468,985)
GROUP INS.	1,296,445	1,306,374	1,339,293	1,415,693	76,400
LIBRARY	1,109,091	1,115,743	1,100,471	1,047,364	(53,107)
SOC. SEC.	530,889	531,405	519,000	492,967	(26,033)
PENSION	835,431	986,385	1,002,682	1,246,105	243,423
LOSAP	77,625	69,575	64,400	69,000	4,600
LIABILITY INS	189,691	196,080	204,934	185,102	(19,832)
WORKERS COMP	164,132	176,500	184,860	194,935	10,075
GRANTS	382,090	582,186	396,734	393,434	(3,300)
REVALUATION/AMERIPAY EM	120,000	120,000	321,000	26,000	(295,000)
 SUB-TOTAL FIXED COST	 6,072,956	 6,369,055	 6,453,550	 5,921,791	 (531,759)
 POLICE S/W	 2,996,069	 3,038,908	 3,059,392	 2,909,457	 (149,935)
ROAD S/W	1,777,904	1,823,453	1,781,200	1,822,888	41,688
JT. COMM. S/W	787,604	750,750	465,677	475,522	9,845
ADMIN. S/W	355,138	323,501	305,736	284,839	(20,897)
HEALTH S/W	239,060	244,616	249,850	250,113	263
MUN. COURT S/W	128,263	137,513	143,890	137,571	(6,319)
ASSESSOR S/W	128,421	130,274	97,568	94,424	(3,144)
SR. CITIZENS S/W	94,831	91,353	73,906	64,720	(9,186)
FINANCE S/W	98,630	117,956	101,683	103,936	2,253
COLLECTOR S/W	102,604	90,273	90,014	90,217	203
RECREATION S/W	74,757	76,473	37,864	39,000	1,136
PLANNING BD. S/W	60,247	44,944	44,766	26,024	(18,742)
B & G S/W	31,850	31,850	2,391	0	(2,391)
PROSECUTOR S/W	17,773	18,395	354	0	(354)
FIRE SAFETY S/W	16,604	17,185	17,185	19,185	2,000
SAN./RECYCLE S/W	12,049	7,049	0	0	0
TWP COMM S/W	0	0	0	15,000	15,000
CLERK S/W	6,122	6,340	6,125	10,125	4,000
EMER. MGT.	1,000	1,000	1,000	1,000	0
NON CONTRACT EMPLOYEE FURLOUGH	0	(18,430)	0	0	0
 SUB-TOTAL WAGES	 6,928,926	 6,933,403	 6,478,598	 6,344,018	 (134,580)
 ROAD	 588,579	 676,697	 671,697	 671,197	 (500)
UTILITIES	411,290	421,290	415,290	415,290	0
LEGAL	150,000	140,000	140,000	140,000	0
FIRE	138,463	134,780	107,824	107,824	0
JT. COMM.	107,282	94,927	97,297	83,897	(13,400)
CAP IMP FUND	49,144	49,144	110,000	365,000	255,000
POLICE	91,581	91,531	75,900	75,250	(650)
ADMIN.	65,950	62,482	47,290	47,290	0
POLICE CARS	51,218	60,618	0	80,000	80,000
FIELD MAINTENANCE	80,155	31,370	20,770	20,770	0
FIRST AID SQ.	49,825	47,325	38,954	38,954	0
PLANNING BD.	21,630	20,630	12,505	12,505	0

## Fixed, Operating Expenses, Salary Wages

B & G	48,515	51,515	51,515	51,515	0
HEALTH	30,350	28,800	23,040	23,040	0
ENGINEER	21,675	21,675	21,675	21,675	0
AUDIT	26,265	26,265	26,265	26,265	0
RECREATION	26,900	22,750	10,200	9,800	(400)
MUN. COURT	14,830	12,180	9,745	9,745	0
SAN./RECYCLE	20,000	16,500	3,000	0	(3,000)
CLERK	14,100	12,400	10,600	10,600	0
ASSESSOR	12,220	12,220	9,370	9,370	0
COLLECTOR	11,531	11,531	11,531	11,531	0
FINANCE	6,835	6,835	6,835	6,835	0
PROSECUTOR	0	0	12,409	12,250	(159)
FIRE HYDRANT	4,080	4,080	4,080	4,080	0
SR. CITIZENS	4,480	4,080	3,250	3,250	0
SHADE TREES	3,345	3,345	1,095	1,095	0
FIRE SAFETY	3,275	3,725	3,000	3,000	0
PUBLIC DEFENDER	3,000	3,000	2,400	2,400	0
TWP COMM	2,872	1,689	1,336	1,336	0
ENV. COMM.	2,535	2,535	2,028	2,028	0
CONDO SERVICES	1,000	1,000	2,400	1,500	(900)
IT/WEB/DATA PROCESSING	0	0	9,645	9,645	0
PROSECUTOR	600	0	0	0	0
HISTORIC PRESERVATION	595	648	518	518	0
EMER. MGT.	565	565	462	462	0
ZONING	3,500	3,500	2,800	2,500	(300)
SUB-TOTAL OPERATING	2,068,185	2,081,632	1,966,726	2,282,417	315,691
UNCOL. TAXES	1,200,000	1,290,000	1,320,000	1,350,000	30,000
FORM IV'S	12,295	0	0	37,432	37,432
TOTAL BUDGET	16,282,362	16,674,090	16,218,874	15,935,658	(283,216)
BUDGET % INCREASE/DECREASE		2.41%	-2.73%	-1.75%	

## Form IV's

### 2011 FORM IV SUMMARY - 04/01/11

<u>DEPARTMENT</u>	<u>DESCRIPTION</u>	<u>AMOUNT REQUESTED</u>	<u>AMOUNT APPROVED</u>	<u>AMOUNT PENDING</u>	<u>AMOUNT REJECTED</u>
Administration -	Postage & Education	2,933	2,933		
Clerk -	Advertising, elections	1,805	1,805		
Finance -	Software maintenance contract	153	153		
IT/Website -	Anti-virus protection	394	394		
Tax Collection -	Web Inquiry & Credit/Debit Payments	1,200	1,200		
Tax Assessment -	Education & postcards	1,250	850		400
Historic Pres -	Education, dues, supplies	226	226		
Police Cars -	To buy 4 cars (no lease)	20,321	20,321		
Fire Dept -	Fire extinguisher test, repair/replacement	750	750		
	Calibration Gas for Gas Meters	1,050	1,050		
	Increase LOSAP contribution	13,552			13,552
	Engine 2-2 rust repair	3,500			3,500
	Fairmount Decon Trailer lettering	1,200			1,200
	Utility increase	3,000			3,000
Fire Prevention -	Software maintenance contract	50	50		
First Aid Squad -	EMS training subsidy	6,500	6,500		
	Oxygen Bottle Hydro testing	1,200	1,200		
DPW -	Tires and rims for loader	15,500			15,500
Disp - County	QED configuration, alarm monitoring	8,700		8,700	
	<b>TOTAL</b>	<b>83,284</b>	<b>37,432</b>	<b>8,700</b>	<b>37,152</b>

## Capital

### 2011 CAPITAL SUMMARY - 3/25/11

<u>DEPARTMENT</u>	<u>DESCRIPTION</u>	<u>AMOUNT REQUESTED</u>	<u>AMOUNT APPROVED</u>	<u>AMOUNT PENDING</u>	<u>AMOUNT REJECTED</u>
Planning/Zoning -	Replace computer	1,500		1,500	
Police -	HQ Computers - 5	5,601		5,600	1
	MDT Laptop Computers - 4	4,183	4,183		
	New narrowband for fire/ems dispatch	45,270			45,270
Fire Dept -	Replace Engine 1-1	450,000			450,000
	6 sets of turnout gear	17,070		17,070	
	UHF repeater improvements	50,000			50,000
	12 V Single Portable Radio Charges - 7	2,730		2,730	
	UHF Portable Radios - 4	5,600		5,600	
	Incident management "toughbook" laptops - 3	11,700			11,700
First Aid Squad -	Replacement of Ambulance 38-53	185,000			185,000
DPW -	Replace 1994 dump truck	135,000		135,000	
	Replace two tail gate mounted salt spreaders	7,000	7,000		
	Truck mounted anti icing tank	6,225	6,225		
	East Mill Road Sidewalk	142,342			142,342
Twp wide -	Phone system	77,790		77,790	
Seniors -	Twp share for bus grant	14,500		14,500	
Disp -county	Radios, upgrades, etc	96,713		96,713	
	<b>TOTAL</b>	<b>1,258,224</b>	<b>17,408</b>	<b>356,503</b>	<b>884,313</b>

## Changes

As of 3/11/11	TAXES AT START OF BUDGET PROCESS WAS ---	11,432,511
	BUDGET AT START OF BUDGET PROCESS WAS ---	16,034,339
	NET BUDGET CHANGES - ALL MEETINGS THRU 1/1/11 ---	
	REVENUE ADDED - ALL MEETINGS THRU 1/1/11 -----	

<u>Appropriations:</u>	<u>Deductions</u>	<u>Added</u>	<u>Rev Added</u>
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O/E APPROPRIATIONS:

Reduce Liability Insurance o/e	19,832		
Increase Workers Comp Insurance o/e		10,075	
Reduce Zoning o/e	300		
Reduce Group Ins o/e	1,517		
Increase Debt/CIF to correct amount		3,809	
Reduce Police o/e	650		
Reduce Prosecutor o/e	159		
Reduce Jt Comm o/e	13,400		
Reduce DPW o/e	500		
Reduce Sanitation/Recycling o/e	3,000		
Reduce Recreation o/e	400		
Increase LOSAP o/e to actual (more members qualified)		4,600	
Reduce Condo Services Act o/e	900		

S/W APPROPRIATIONS

Reduce Jt Comm s/w (0% incr)	5,877		
Reduce DPW s/w to actual (corre	25,000		

REVENUE:

Increase Local Revenue Anticipated			42,000
Increase State Aid to actual			136,430
Increase BAN premium line item to actual			1,374
Increase Interlocal Revenue to actual			47,561

TOTALS	71,535	18,484	227,365
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NET REDUCTION FOR THESE CHANGES = (53,051)

TOTAL REDUCTION TO DATE = (53,051) 227,365

BUDGET AS OF 3/11/11 --- 15,981,288

TAXES AS OF 3/11/11 11,152,095

Local Tax Rate:	0.3948
Local Tax Increase:	2.58%

Dollars needed to get to 2.5%	8,480	0.394523
Dollars needed to get to 2%	62,839	0.392598
Dollars needed to get to 1%	171,557	0.388749
Dollars needed to get to 0%	280,275	0.3849



### Changes 3-25

As of 3/25/11	TAXES AT START OF BUDGET PROCESS WAS ---	11,432,511
	BUDGET AT START OF BUDGET PROCESS WAS ---	16,034,339
	NET BUDGET CHANGES - ALL MEETINGS THRU 3/11/11 ---	(53,051)
	REVENUE ADDED - ALL MEETINGS THRU 3/11/11 -----	227,365

<u>Appropriations:</u>	<u>Deductions</u>	<u>Added</u>	<u>Rev Added</u>
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O/E APPROPRIATIONS:

Reduce Grp Ins & soc sec o/e (Health,court,sen cit dept)	5,250		
Add pending Form IV increases		37,432	

S/W APPROPRIATIONS

Reduce Health, court, sen cit s/w budgets	20,000		
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REVENUE:

Increase Interlocal Revenue (add CFO interlocal)			18,000
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TOTALS	25,250	37,432	18,000
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NET REDUCTION FOR THESE CHANGES =		12,182	
TOTAL REDUCTION TO DATE =		(40,869)	245,365
BUDGET AS OF 3/11/11 ---		15,993,470	
TAXES AS OF 3/11/11		11,146,277	

<b>Local Tax Rate:</b>	0.3946
<b>Local Tax Increase:</b>	2.52%

<b>Dollars needed to get to 2.5%</b>	2,662	0.3945225
<b>Dollars needed to get to 2%</b>	57,021	0.392598
<b>Dollars needed to get to 1%</b>	165,739	0.388749
<b>Dollars needed to get to 0%</b>	274,457	0.3849

## Changes as of April 11, 2011

As of 4/1/11	TAXES AT START OF BUDGET PROCESS WAS ---	11,432,511
	BUDGET AT START OF BUDGET PROCESS WAS ---	16,034,339
	NET BUDGET CHANGES - ALL MEETINGS THRU 3/25/11 ---	(40,869)
	REVENUE ADDED - ALL MEETINGS THRU 3/25/11 -----	245,365

<u>Appropriations:</u>	<u>Deductions</u>	<u>Added</u>	<u>Rev Added</u>
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O/E APPROPRIATIONS:

Reduce Group Ins o/e	14,000	
Reduce social security o/e	1,250	

S/W APPROPRIATIONS

Planning/Zoning/Admin changes	27,552	
Reduce non-contract s/w increase	15,010	

REVENUE:

Increase surplus anticipated to 50.5%	20,000
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TOTALS	57,812	0	20,000
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NET REDUCTION FOR THESE (	(57,812)	
TOTAL REDUCTION TO DATE =	(98,681)	265,365
BUDGET AS OF 3/11/11 ---	15,935,658	
TAXES AS OF 3/11/11	11,068,465	

<b>Local Tax Rate:</b>	0.3919
<b>Local Tax Increase:</b>	1.81%

## Tax Information

### TAX INFORMATION AS OF 4/1/11:

	<u>2010 LOCAL TAX AMT</u>	<u>2011 LOCAL TAX AMT</u>	<u>INCREASE</u>	<u>% INCREASE</u>
LOCAL TAX	\$10,856,591	\$11,068,465	\$211,874	1.95%
LOCAL TAX FOR AVERAGE HOME ASSESSMENT OF \$439,800	\$1,692.79	\$1,723.58	\$30.79	1.82%
LOCAL TAX RATE BEFORE COUNTY ROUNDING	0.3849	0.3919	0.007	1.82%